

UNITED WAY OF AIKEN COUNTY, INC.  
FINANCIAL STATEMENTS  
DECEMBER 31, 2024 AND 2023

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
United Way of Aiken County, Inc.  
Aiken, South Carolina

### **Opinion**

We have audited the accompanying financial statements of United Way of Aiken County, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Aiken County, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Aiken County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibility of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Aiken County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Aiken County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Aiken County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Budgeted Allocations Due in 2025 and 2024 on page 20, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. That information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Serotta Maddocks Evans & Co.*

SEROTTA MADDOCKS EVANS & CO., CPAs

Augusta, Georgia

April 21, 2025

UNITED WAY OF AIKEN COUNTY, INC.  
STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2024 AND 2023

|   | 2024         | 2023         |
|---|--------------|--------------|
| ASSETS  |              |              |
| CURRENT ASSETS                                    |              |              |
| Cash and cash equivalents                         | \$ 1,291,437 | \$ 1,465,693 |
| Cash restricted for purpose                       | 1,291        | 2,406        |
| Employee advance                                  | -            | 357          |
| Pledges receivable                                | 1,893,776    | 1,813,652    |
| Allowance for uncollectible pledges               | (292,815)    | (294,860)    |
| Grant receivable                                  | 3,240        | 3,536        |
| Investments                                       | 13,281       | 7,725        |
| Total Current Assets                              | 2,910,210    | 2,998,509    |
| NONCURRENT ASSETS                                 |              |              |
| Certificates of deposit restricted in perpetuity  | 150,000      | 149,022      |
| Cash restricted in perpetuity                     | -            | 978          |
| Right of use asset                                | 7,305        | 8,985        |
| Property and equipment, net                       | 554,652      | 567,156      |
| Total Noncurrent Assets                           | 711,957      | 726,141      |
|   | \$ 3,622,167 | \$ 3,724,650 |
| LIABILITIES AND NET ASSETS                        |              |              |
| LIABILITIES                                       |              |              |
| Allocations payable                               | \$ 1,996,635 | \$ 1,945,029 |
| Designations payable                              | 206,512      | 175,220      |
| United Way dues payable                           | 34,616       | 38,699       |
| Accounts payable and accrued expenses             | 13,048       | 56,041       |
| Current portion operating lease liability         | 1,718        | 1,680        |
| Current portion of note payable                   | 9,895        | 9,528        |
| Other liabilities                                 | 3,892        | 24,348       |
| Total Current Liabilities                         | 2,266,316    | 2,250,545    |
| LONG-TERM LIABILITIES                             |              |              |
| Operating lease liability, net of current portion | 5,587        | 7,305        |
| Note payable, net of current portion              | 270,636      | 279,525      |
| Total Long-Term Liabilities                       | 276,223      | 286,830      |
| NET ASSETS  |              |              |
| Net assets without donor restrictions             | 928,337      | 1,034,869    |
| Net assets with donor restrictions                | 151,291      | 152,406      |
| Total Net Assets                                  | 1,079,628    | 1,187,275    |
|   | \$ 3,622,167 | \$ 3,724,650 |

SEE NOTES TO FINANCIAL STATEMENTS

UNITED WAY OF AIKEN COUNTY, INC.  
STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2024

|   | Without donor<br>restrictions | With donor<br>restrictions | Total               |
|---|-------------------------------|----------------------------|---------------------|
| <b>REVENUES, GAINS AND OTHER SUPPORT</b>  |                               |                            |                     |
| Annual campaign                           | \$ 2,049,924                  | \$ -                       | \$ 2,049,924        |
| Less: Donor designations                  | (155,825)                     | -                          | (155,825)           |
| Less: Provision for uncollectible pledges | (124,227)                     | -                          | (124,227)           |
| Net campaign revenue                      | <u>1,769,872</u>              | <u>-</u>                   | <u>1,769,872</u>    |
| Other public support and revenue          | 514,069                       | -                          | 514,069             |
| Contributions of nonfinancial assets      | 3,985                         | -                          | 3,985               |
| Fundraising income                        | 4,492                         | -                          | 4,492               |
| Interest and dividend income              | 15,328                        | 5,385                      | 20,713              |
| Realized and unrealized investment income | 5,556                         | -                          | 5,556               |
| Miscellaneous income                      | 9,768                         | -                          | 9,768               |
| Net assets released from restrictions     | <u>6,500</u>                  | <u>(6,500)</u>             | <u>-</u>            |
| Total revenues, gains and other support   | <u>2,329,570</u>              | <u>(1,115)</u>             | <u>2,328,455</u>    |
| <b>FUNCTIONAL EXPENSES</b>                |                               |                            |                     |
| Program services                          |                               |                            |                     |
| Allocations to agencies                   | 2,019,832                     | -                          | 2,019,832           |
| Less: Donor designations                  | (155,825)                     | -                          | (155,825)           |
| Net funds awarded/distributed             | <u>1,864,007</u>              | <u>-</u>                   | <u>1,864,007</u>    |
| Volunteer services                        | 113,220                       | -                          | 113,220             |
| Community services                        | <u>201,495</u>                | <u>-</u>                   | <u>201,495</u>      |
| Total program services                    | <u>2,178,722</u>              | <u>-</u>                   | <u>2,178,722</u>    |
| Supporting services                       |                               |                            |                     |
| Organizational administration             | 78,144                        | -                          | 78,144              |
| Fundraising                               | 144,620                       | -                          | 144,620             |
| United Way dues                           | <u>34,616</u>                 | <u>-</u>                   | <u>34,616</u>       |
| Total supporting services                 | <u>257,380</u>                | <u>-</u>                   | <u>257,380</u>      |
| Total Allocations and Functional Expenses | <u>2,436,102</u>              | <u>-</u>                   | <u>2,436,102</u>    |
| Change in net assets                      | (106,532)                     | (1,115)                    | (107,647)           |
| NET ASSETS - beginning of year            | <u>1,034,869</u>              | <u>152,406</u>             | <u>1,187,275</u>    |
| NET ASSETS - end of year                  | <u>\$ 928,337</u>             | <u>\$ 151,291</u>          | <u>\$ 1,079,628</u> |

SEE NOTES TO FINANCIAL STATEMENTS

UNITED WAY OF AIKEN COUNTY, INC.  
STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2023

|   | Without donor<br>restrictions | With donor<br>restrictions | Total               |
|---|-------------------------------|----------------------------|---------------------|
| <b>REVENUES, GAINS AND OTHER SUPPORT</b>  |                               |                            |                     |
| Annual campaign                           | \$ 2,088,484                  | \$ -                       | \$ 2,088,484        |
| Less: Donor designations                  | (114,455)                     | -                          | (114,455)           |
| Less: Provision for uncollectible pledges | (99,985)                      | -                          | (99,985)            |
| Net campaign revenue                      | <u>1,874,044</u>              | <u>-</u>                   | <u>1,874,044</u>    |
| Other public support and revenue          | 202,480                       | -                          | 202,480             |
| Contributions of nonfinancial assets      | 3,985                         | -                          | 3,985               |
| Fundraising income                        | 4,927                         | -                          | 4,927               |
| Interest and dividend income              | 14,094                        | 6,304                      | 20,398              |
| Realized and unrealized investment income | 666                           | -                          | 666                 |
| Net assets released from restriction      | <u>5,000</u>                  | <u>(5,000)</u>             | <u>-</u>            |
| Total revenues, gains and other support   | <u>2,105,196</u>              | <u>1,304</u>               | <u>2,106,500</u>    |
| <b>FUNCTIONAL EXPENSES</b>                |                               |                            |                     |
| Program services                          |                               |                            |                     |
| Allocations to agencies                   | 1,752,849                     | -                          | 1,752,849           |
| Less: Donor designations                  | (114,455)                     | -                          | (114,455)           |
| Net funds awarded/distributed             | <u>1,638,394</u>              | <u>-</u>                   | <u>1,638,394</u>    |
| Volunteer services                        | 116,411                       | -                          | 116,411             |
| Community services                        | 218,473                       | -                          | 218,473             |
| Total program services                    | <u>1,973,278</u>              | <u>-</u>                   | <u>1,973,278</u>    |
| Supporting services                       |                               |                            |                     |
| Organizational administration             | 79,777                        | -                          | 79,777              |
| Fundraising                               | 136,014                       | -                          | 136,014             |
| United Way dues                           | 38,699                        | -                          | 38,699              |
| Total supporting services                 | <u>254,490</u>                | <u>-</u>                   | <u>254,490</u>      |
| Total Allocations and Functional Expenses | <u>2,227,768</u>              | <u>-</u>                   | <u>2,227,768</u>    |
| Change in net assets                      | (122,572)                     | 1,304                      | (121,268)           |
| NET ASSETS - beginning of year            | <u>1,157,441</u>              | <u>151,102</u>             | <u>1,308,543</u>    |
| NET ASSETS - end of year                  | <u>\$ 1,034,869</u>           | <u>\$ 152,406</u>          | <u>\$ 1,187,275</u> |

SEE NOTES TO FINANCIAL STATEMENTS

UNITED WAY OF AIKEN COUNTY, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2024

|                                  | Program Services    |                    |                    |                        | Support Services              |                   |                  |                        | Total               |
|----------------------------------|---------------------|--------------------|--------------------|------------------------|-------------------------------|-------------------|------------------|------------------------|---------------------|
|                                  | Allocation Services | Volunteer Services | Community Services | Total Program Services | Organizational Administration | Fundraising       | United Way Dues  | Total Support Services |                     |
| Salaries                         | \$ 53,586           | \$ 51,386          | \$ 97,899          | \$ 202,871             | \$ 31,244                     | \$ 59,586         | \$ -             | \$ 90,830              | \$ 293,701          |
| Payroll taxes                    | 4,713               | 4,519              | 8,610              | 17,842                 | 2,748                         | 5,241             | -                | 7,989                  | 25,831              |
| Employee benefits                | 9,785               | 9,383              | 17,877             | 37,045                 | 5,705                         | 10,881            | -                | 16,586                 | 53,631              |
| Sub-total                        | <u>68,084</u>       | <u>65,288</u>      | <u>124,386</u>     | <u>257,758</u>         | <u>39,697</u>                 | <u>75,708</u>     | <u>-</u>         | <u>115,405</u>         | <u>373,163</u>      |
| Contract services                | -                   | 68                 | 110                | 178                    | 10,783                        | 9,757             | -                | 20,540                 | 20,718              |
| Supplies                         | -                   | 21,953             | 35,315             | 57,268                 | 2,367                         | 2,142             | -                | 4,509                  | 61,777              |
| Printing, postage and shipping   | -                   | 7,043              | 11,330             | 18,373                 | 6,431                         | 5,818             | -                | 12,249                 | 30,622              |
| Telephone and networks           | -                   | 4,057              | 6,528              | 10,585                 | 3,705                         | 3,352             | -                | 7,057                  | 17,642              |
| Occupancy                        | -                   | 2,923              | 4,701              | 7,624                  | 2,668                         | 2,414             | -                | 5,082                  | 12,706              |
| Meeting expense                  | -                   | 136                | 218                | 354                    | 124                           | 112               | -                | 236                    | 590                 |
| Travel                           | -                   | 162                | 261                | 423                    | 148                           | 134               | -                | 282                    | 705                 |
| Insurance                        | -                   | 710                | 1,142              | 1,852                  | 648                           | 587               | -                | 1,235                  | 3,087               |
| Bank and merchant fees           | 5,583               | -                  | -                  | 5,583                  | 288                           | 6                 | -                | 294                    | 5,877               |
| Miscellaneous                    | -                   | -                  | -                  | -                      | 1,350                         | 1,221             | -                | 2,571                  | 2,571               |
| Equipment                        | -                   | 4,467              | 7,187              | 11,654                 | 4,079                         | 3,690             | -                | 7,769                  | 19,423              |
| Interest                         | -                   | 3,537              | 5,691              | 9,228                  | 3,230                         | 2,922             | -                | 6,152                  | 15,380              |
| Depreciation                     | -                   | 2,876              | 4,626              | 7,502                  | 2,626                         | 2,376             | -                | 5,002                  | 12,504              |
| Sub-total                        | <u>5,583</u>        | <u>47,932</u>      | <u>77,109</u>      | <u>130,624</u>         | <u>38,447</u>                 | <u>34,531</u>     | <u>-</u>         | <u>72,978</u>          | <u>203,602</u>      |
| Campaign costs                   | -                   | -                  | -                  | -                      | -                             | 34,381            | -                | 34,381                 | 34,381              |
| United Way of America            | -                   | -                  | -                  | -                      | -                             | -                 | 25,175           | 25,175                 | 25,175              |
| United Way of South Carolina     | -                   | -                  | -                  | -                      | -                             | -                 | 9,441            | 9,441                  | 9,441               |
| Annual allocations               | 1,532,850           | -                  | -                  | 1,532,850              | -                             | -                 | -                | -                      | 1,532,850           |
| Special allocations              | 413,315             | -                  | -                  | 413,315                | -                             | -                 | -                | -                      | 413,315             |
| Less donor designations          | (155,825)           | -                  | -                  | (155,825)              | -                             | -                 | -                | -                      | (155,825)           |
| Sub-total                        | <u>1,790,340</u>    | <u>-</u>           | <u>-</u>           | <u>1,790,340</u>       | <u>-</u>                      | <u>34,381</u>     | <u>34,616</u>    | <u>68,997</u>          | <u>1,859,337</u>    |
| <b>TOTAL FUNCTIONAL EXPENSES</b> | <u>\$ 1,864,007</u> | <u>\$ 113,220</u>  | <u>\$ 201,495</u>  | <u>\$ 2,178,722</u>    | <u>\$ 78,144</u>              | <u>\$ 144,620</u> | <u>\$ 34,616</u> | <u>\$ 257,380</u>      | <u>\$ 2,436,102</u> |

SEE NOTES TO FINANCIAL STATEMENTS

UNITED WAY OF AIKEN COUNTY, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2023

|                                  | Program Services    |                    |                    |                        | Support Services              |                   |                  |                        | Total               |
|----------------------------------|---------------------|--------------------|--------------------|------------------------|-------------------------------|-------------------|------------------|------------------------|---------------------|
|                                  | Allocation Services | Volunteer Services | Community Services | Total Program Services | Organizational Administration | Fundraising       | United Way Dues  | Total Support Services |                     |
| Salaries                         | \$ 57,362           | \$ 50,663          | \$ 105,753         | \$ 213,778             | \$ 29,207                     | \$ 51,796         | \$ -             | \$ 81,003              | \$ 294,781          |
| Payroll taxes                    | 4,766               | 4,210              | 8,788              | 17,764                 | 2,427                         | 4,304             | -                | 6,731                  | 24,495              |
| Employee benefits                | 11,668              | 10,305             | 21,511             | 43,484                 | 5,941                         | 10,536            | -                | 16,477                 | 59,961              |
| Sub-total                        | <u>73,796</u>       | <u>65,178</u>      | <u>136,052</u>     | <u>275,026</u>         | <u>37,575</u>                 | <u>66,636</u>     | <u>-</u>         | <u>104,211</u>         | <u>379,237</u>      |
| Contract services                | -                   | -                  | -                  | -                      | 10,048                        | 9,092             | -                | 19,140                 | 19,140              |
| Supplies                         | -                   | 20,084             | 32,308             | 52,392                 | 2,241                         | 2,027             | -                | 4,268                  | 56,660              |
| Printing, postage and shipping   | -                   | 5,177              | 8,329              | 13,506                 | 4,727                         | 4,277             | -                | 9,004                  | 22,510              |
| Telephone and networks           | -                   | 4,827              | 7,766              | 12,593                 | 4,407                         | 3,988             | -                | 8,395                  | 20,988              |
| Occupancy                        | -                   | 4,719              | 7,591              | 12,310                 | 4,308                         | 3,898             | -                | 8,206                  | 20,516              |
| Meeting expense                  | -                   | 2,678              | 4,306              | 6,984                  | 2,444                         | 2,211             | -                | 4,655                  | 11,639              |
| Travel                           | -                   | 28                 | 46                 | 74                     | 26                            | 23                | -                | 49                     | 123                 |
| Insurance                        | -                   | 688                | 1,107              | 1,795                  | 628                           | 568               | -                | 1,196                  | 2,991               |
| Bank and merchant fees           | 4,773               | -                  | -                  | 4,773                  | 246                           | 5                 | -                | 251                    | 5,024               |
| Miscellaneous                    | -                   | -                  | -                  | -                      | 1,227                         | 1,111             | -                | 2,338                  | 2,338               |
| Technology                       | -                   | 1,134              | 1,827              | 2,961                  | 1,037                         | 939               | -                | 1,976                  | 4,937               |
| Equipment                        | -                   | 6,410              | 10,312             | 16,722                 | 5,853                         | 5,295             | -                | 11,148                 | 27,870              |
| Interest                         | -                   | 3,571              | 5,745              | 9,316                  | 3,260                         | 2,950             | -                | 6,210                  | 15,526              |
| Depreciation                     | -                   | 1,917              | 3,084              | 5,001                  | 1,750                         | 1,583             | -                | 3,333                  | 8,334               |
| Sub-total                        | <u>4,773</u>        | <u>51,233</u>      | <u>82,421</u>      | <u>138,427</u>         | <u>42,202</u>                 | <u>37,967</u>     | <u>-</u>         | <u>80,169</u>          | <u>218,596</u>      |
| Campaign costs                   | -                   | -                  | -                  | -                      | -                             | 31,411            | -                | 31,411                 | 31,411              |
| United Way of America            | -                   | -                  | -                  | -                      | -                             | -                 | 26,234           | 26,234                 | 26,234              |
| United Way of South Carolina     | -                   | -                  | -                  | -                      | -                             | -                 | 12,465           | 12,465                 | 12,465              |
| Annual allocations               | 1,446,411           | -                  | -                  | 1,446,411              | -                             | -                 | -                | -                      | 1,446,411           |
| Special allocations              | 227,869             | -                  | -                  | 227,869                | -                             | -                 | -                | -                      | 227,869             |
| Less donor designations          | (114,455)           | -                  | -                  | (114,455)              | -                             | -                 | -                | -                      | (114,455)           |
| Sub-total                        | <u>1,559,825</u>    | <u>-</u>           | <u>-</u>           | <u>1,559,825</u>       | <u>-</u>                      | <u>31,411</u>     | <u>38,699</u>    | <u>70,110</u>          | <u>1,629,935</u>    |
| <b>TOTAL FUNCTIONAL EXPENSES</b> | <u>\$ 1,638,394</u> | <u>\$ 116,411</u>  | <u>\$ 218,473</u>  | <u>\$ 1,973,278</u>    | <u>\$ 79,777</u>              | <u>\$ 136,014</u> | <u>\$ 38,699</u> | <u>\$ 254,490</u>      | <u>\$ 2,227,768</u> |

SEE NOTES TO FINANCIAL STATEMENTS

UNITED WAY OF AIKEN COUNTY, INC.  
STATEMENTS OF CASH FLOWS  
YEARS ENDED DECEMBER 31, 2024 AND 2023

|   | 2024         | 2023         |
|---|--------------|--------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |              |              |
| Change in net assets  | \$ (107,647) | \$ (121,268) |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |              |              |
| Depreciation  | 12,504       | 8,334        |
| Amortization  | 762          | 762          |
| Provision for uncollectible pledges   | 124,227      | 99,985       |
| Donor restricted interest for long term reinvestment  | (3,885)      | (6,304)      |
| Net loss (gain) on investments  | (5,556)      | (666)        |
| Changes in operating assets and liabilities:  |              |              |
| Employee advance  | 357          | (357)        |
| Pledges receivable  | (206,396)    | (191,410)    |
| Grant receivable  | 296          | 246,464      |
| Allocations payable   | 47,523       | 660          |
| Designations payable  | 31,292       | (13,908)     |
| Accounts payable and accrued expenses   | (42,993)     | (6,011)      |
| Other liabilities   | (20,456)     | 3,679        |
| Net cash provided by (used in) operating activities   | (169,972)    | 19,960       |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>  |              |              |
| Purchase of property and equipment  | -            | (214,687)    |
| Proceeds from the sale of certificates of deposit   | 155,505      |              |
| Purchase of certificates of deposit   | (156,483)    | (490)        |
| Reinvestment of dividends   | -            | (111)        |
| Net cash used in investing activities   | (978)        | (215,288)    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |              |              |
| Donor restricted interest for long term reinvestment  | 3,885        | 6,304        |
| Principal payments on long-term debt  | (9,284)      | (8,173)      |
| Net cash used in financing activities   | (5,399)      | (1,869)      |
| Net decrease in cash and cash equivalents   | (176,349)    | (197,197)    |
| Cash and cash equivalents at beginning of year  | 1,469,077    | 1,666,274    |
| Cash and cash equivalents at end of year  | \$ 1,292,728 | \$ 1,469,077 |
| Cash and cash equivalents   | \$ 1,291,437 | \$ 1,465,693 |
| Cash restricted for purpose   | 1,291        | 2,406        |
| Cash restricted in perpetuity   | -            | 978          |
|   | \$ 1,292,728 | \$ 1,469,077 |
| <b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>                                    |              |              |
| Right of use assets acquired through operating lease agreement                              | \$ -         | \$ 8,985     |
| Cash paid for interest  | 14,618       | 15,028       |

SEE NOTES TO FINANCIAL STATEMENTS

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**NATURE OF OPERATIONS** - The United Way of Aiken County, Inc. (the “Organization”) is a not-for-profit organization that provides a centralized solicitation program to raise and distribute funds to meet health and human service needs served by agencies primarily located in the Aiken County, South Carolina area. Contributions are primarily from individuals and businesses in the Aiken, South Carolina area.

**BASIS OF ACCOUNTING** - The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

**BASIS OF PRESENTATION** - Contributions received or promises to give are recorded as without donor restriction or with donor restriction depending on the existence and/or nature of any donor-imposed restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions when the donor restrictions have been met. The Organization chooses to show contributions with donor restrictions (including contributions of long-lived assets) whose restrictions are met in the same reporting period as contributions without donor restrictions.

Net assets without donor restrictions - represent resources over which the Organization has discretionary control and are used to carry out the operations of United Way of Aiken County, Inc. in accordance with its bylaws.

Net assets with donor restrictions - represent gifts from contributions restricted for specific programs or time periods.

As a federation, the Organization honors Combined Federal Campaign designations made to each member organization by distributing a proportionate share of receipts based on donor designations to each member.

**USE OF ESTIMATES** - The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**REVENUE RECOGNITION** - United Way recognizes revenue from exchange-transactions in accordance with Accounting Standards Codification (“ASC”) 606, the core principle of which is that an organization should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to receive in exchange for those goods and services. To achieve this core principle, five basic criteria must be met before revenue can be recognized: (1) identify the contract with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to performance obligations in the contract; and (5) recognize revenue when or as United Way satisfies a performance obligation.

United Way recognizes revenue when its customer obtains control of promised services or gains access to the promised goods in an amount that reflects the consideration that United Way expects to receive in exchange for those goods or services.

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Annual campaigns are conducted in the fall of each year to raise support for participating agencies in the subsequent calendar year. Campaign production (contributions and pledges) received or receivable is recognized as support in the year of the campaign and is allocated to agencies as an expense in that same year. Written pledges are recorded as receivables, and allowances are provided for amounts estimated to be uncollectible. Subsequent changes in pledges, uncollectible estimates and allocations are recognized when the changes are identified. Revenues from grants are recognized as revenues when such amounts are received.

Donor-designated allocations are not included in revenues, gains, and other support or in allocations to agencies in the statements of activities in accordance with accounting principles generally accepted in the United States of America (“GAAP”), as United Way passes these contributions on to the donor-designated party.

CASH AND CASH EQUIVALENTS - Cash and cash equivalents consist of cash held in checking and money market accounts maintained in several local community and national banks and a repurchase agreement with a local community bank. The repurchase agreement is stated at cost because that approximates market value.

PLEDGES RECEIVABLE - Pledges receivable consists of pledges from individuals and businesses and is stated at the amount pledged less an allowance for uncollectible pledges. Management’s determination of the allowance for uncollectible pledges is based on an evaluation of the pledges receivable, past experience, current economic conditions, and other risks inherent in the pledges receivable portfolio.

GRANT RECEIVABLE - Included in the statement of financial position on December 31, 2024 and 2023, are grant receivables in the amount of \$3,240 and \$3,536, respectively. The Organization considered these amounts to be collectable and, as such, did not believe an allowance for credit losses was necessary.

INVESTMENTS - Investments are measured at fair value in the statement of financial position. Investment income or loss (including gains and losses on investments, interest and dividends) is included in the statement of activities as increases or decreases in unrestricted net assets.

PROPERTY AND EQUIPMENT - Purchased furniture and equipment is recorded at cost. Depreciation is provided over the estimated useful lives of the assets and computed on the straight-line method. Donated assets are recorded at their estimated fair market value at the date of receipt.

NET ASSETS - Campaign contributions are presented as support without donor restrictions as the Organization has recognized in the current year the related agency allocations, including the subsequent year's supporting services budget. Revenues from grants are presented as support without donor restrictions when the donor restrictions are met in the same reporting period.

CONTRIBUTED SERVICES - A substantial number of unpaid volunteers have made significant contributions of their time to the Organization’s programs and fundraising campaigns. These donated services have not been recorded in the financial statements because they do not meet the criteria for recognition as contributed services.

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

**INCOME TAX STATUS** - The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes is included in the accompanying statements.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken by the Organization, and has concluded that as of December 31, 2024 and 2023, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

**FUNCTIONAL EXPENSES** - The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among the activities based on management's estimate of direct and indirect usage of resources.

**SUBSEQUENT EVENTS** - The Organization has evaluated subsequent events through April 21, 2025, the date the financial statements were available to be issued.

NOTE 2 - LIQUIDITY

The Organization's financial assets available within one year of the statement of financial position date for general expenditure are as follows at December 31:

|                    | <u>2024</u>         | <u>2023</u>         |
|--------------------|---------------------|---------------------|
| Cash               | \$ 1,289,001        | \$ 1,464,406        |
| Pledges receivable | 1,600,961           | 1,518,792           |
| Grant receivable   | 3,240               | 3,536               |
| Investments        | <u>13,281</u>       | <u>7,725</u>        |
|                    | <u>\$ 2,906,483</u> | <u>\$ 2,994,459</u> |

The Organization maintains financial assets, which consist of cash, accounts receivable, and investments to meet 60 to 90 days of normal operating expenses, which were, on average, approximately \$213,000 per month for the year ended December 31, 2024. The Organization has a policy to structure its assets to be available as its general expenditures, liabilities and other obligations come due.

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 3 - PLEDGES RECEIVABLE

Included in pledges receivable are the following unconditional promises to give at December 31:

|                                   | <u>2024</u>         | <u>2023</u>         |
|-----------------------------------|---------------------|---------------------|
| 2021 Fall campaign                | \$ -                | \$ 126,272          |
| Less allowance for uncollectible  | -                   | (126,272)           |
|                                   | <u>-</u>            | <u>-</u>            |
| 2022 Fall campaign                | 111,709             | 200,132             |
| Less allowance for uncollectible  | (111,709)           | (68,603)            |
|                                   | <u>-</u>            | <u>131,530</u>      |
| 2023 Fall campaign                | 214,071             | 1,487,247           |
| Less allowance for uncollectible  | (86,106)            | (99,985)            |
|                                   | <u>127,965</u>      | <u>1,387,262</u>    |
| 2024 Fall campaign                | 1,567,996           | -                   |
| Less allowance for uncollectible  | (95,000)            | -                   |
|                                   | <u>1,472,996</u>    | <u>-</u>            |
| Total campaign pledges receivable | <u>\$ 1,600,961</u> | <u>\$ 1,518,792</u> |

Pledges receivable from members of the board and their affiliated organizations totaled approximately \$729,000 and \$1,190,000 as of December 31, 2024 and 2023, respectively. Campaign revenue from members of the board and their affiliated organizations consisted of approximately \$870,000 and \$1,500,000 for the years ended December 31, 2024 and 2023, respectively.

NOTE 4 - INVESTMENTS

Changes in investments are as follows for the year ending December 31:

|  | <u>2024</u>      | <u>2023</u>     |
|--|------------------|-----------------|
| Beginning balance                      | \$ 7,725         | \$ 6,948        |
| Interest and dividends                 | 1,318            | 111             |
| Realized and unrealized gains (losses) | 4,238            | 666             |
|  | <u>\$ 13,281</u> | <u>\$ 7,725</u> |

Investments, stated at fair value, at December 31, 2024 and 2023 consisted of common stock.

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 5 - PROPERTY AND EQUIPMENT

The following is a summary of furniture and equipment at December 31:

|                                     | 2024       | 2023       |
|-------------------------------------|------------|------------|
| Furniture and equipment             | \$ 12,928  | \$ 12,928  |
| Building                            | 500,490    | -          |
| Construction in progress (building) | -          | 500,490    |
| Land                                | 75,000     | 75,000     |
| Less accumulated depreciation       | (33,766)   | (21,262)   |
|                                     | \$ 554,652 | \$ 567,156 |

NOTE 6 - NOTES PAYABLE

Notes payable consisted of the following at December 31:

|  | 2024       | 2023       |
|--|------------|------------|
| Note payable to regional bank, secured by a building, at an interest rate of 5%. Interest only payments are due for the first six months. Interest and principal payments are due in monthly installments of \$1,992 through June 2027 and a single payment of \$257,689 is due in July of 2027. |            |            |
| Less current portion   | \$ 282,501 | \$ 291,785 |
| Loan costs   | (9,895)    | (9,528)    |
|  | (1,970)    | (2,732)    |
| Long-term portion  | \$ 270,636 | \$ 279,525 |

Maturities on notes payable are as follows for the year ended December 31:

|      |            |
|------|------------|
| 2025 | \$ 9,895   |
| 2026 | 10,405     |
| 2027 | 262,201    |
|      | \$ 282,501 |

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 7 - FAIR VALUE MEASUREMENTS

The framework used to measure fair value provides a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1: Quoted prices in active markets for identical securities that the Organization has the ability to access
- Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.)
- Level 3: Significant unobservable inputs (including the Organization's own assumptions in determining the fair value of investments)

The inputs and methodology used for valuing the Organization's financial assets and liabilities are not indicators of the risks associated with those instruments. There have been no changes in the methodologies used.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies during 2024 or 2023.

Trading equities are valued at the closing price reported on the active market on which the individual securities are traded.

Fair value of long-term investments measured on a recurring basis are as follows at December 31:

|             | <u>Fair Value</u> | <u>Quoted<br/>Market Prices<br/>in Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level 1)</u> | <u>Significant<br/>Other<br/>Observable<br/>Inputs<br/>(Level 2)</u> | <u>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</u> |
|-------------|-------------------|--|--|--|
| <u>2024</u> |                   |  |  |  |
| Equities    | \$ 13,281         | \$ 13,281  | \$ -   | \$ -   |
| <u>2023</u> |                   |  |  |  |
| Equities    | \$ 7,725          | \$ 7,725   | \$ -   | \$ -   |

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 8 - ENDOWMENT FUNDS

The Organization's Endowment Fund includes board-designated and donor-restricted contributions. As required by accounting principles generally accepted in the United States, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions, identified by the Organization's Board of Directors to be used for future investment and growth, are included in net assets without donor restrictions - board-designated.

The Organization is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because initial and subsequent gifts to the fund were required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instruments. The Organization has interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund, and (b) accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Organization has interpreted SPMIFA to permit spending from underwater funds in accordance with prudent measures required under the law.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Organization to retain as a fund of perpetual duration. The Organization has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations. There are no funds underwater at December 31, 2024 and 2023.

Additionally, in accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purpose of the organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Organization
7. The investment policies of the Organization

Endowment net asset compositions, by type of fund, are as follows as of December 31:

|                                  | <u>2024</u>       | <u>2023</u>       |
|----------------------------------|-------------------|-------------------|
| Donor-restricted endowment funds | \$ 151,291        | \$ 152,406        |
| Total                            | <u>\$ 151,291</u> | <u>\$ 152,406</u> |

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 8 - ENDOWMENT FUNDS (continued)

Changes in the endowment net assets are as follows for the years ended December 31, 2024 and 2023:

|   | Donor<br>Restricted | Total Net<br>Endowment<br>Assets |
|---|---------------------|----------------------------------|
| Endowment net assets, December 31, 2022 | \$ 151,102          | \$ 151,102                       |
| Investment income, net                  | 6,304               | 6,304                            |
| Amounts appropriated for expenditure    | (5,000)             | (5,000)                          |
| Endowment net assets, December 31, 2023 | \$ 152,406          | \$ 152,406                       |
| Investment income, net                  | 5,385               | 5,385                            |
| Amounts appropriated for expenditure    | (6,500)             | (6,500)                          |
| Endowment net assets, December 31, 2024 | \$ 151,291          | \$ 151,291                       |

NOTE 9 - NET ASSETS AND RESTRICTIONS

The Board of Directors has designated net assets without donor restrictions to enable continued support of services and funding to member agencies for approximately two to three months in the case of a major economic loss in the community which might adversely affect the collection of pledges.

Net assets with donor restrictions are restricted for the following purposes or periods at December 31:

|   | 2024       | 2023       |
|---|------------|------------|
| Subject to expenditure for specified purpose:                   |            |            |
| Women United Grant  | \$ 1,291   | \$ 2,406   |
| Not subject to appropriation or expenditure:                    |            |            |
| The Harriet Matthews Jackson Memorial<br>Women United Endowment | 150,000    | 150,000    |
| Total net assets with donor restrictions                        | \$ 151,291 | \$ 152,406 |

NOTE 10 - RETIREMENT PLAN

The Organization sponsors an employee retirement plan covering substantially all of its employees. Contributions are based on a percentage of payrolls approved by the Board of Directors. Retirement plan expense for the years ended December 31, 2024 and 2023 was \$25,834 and \$25,371, respectively.

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 11 - SUPPORT FROM MAJOR DONORS

The Organization recognized support in the amount of approximately \$1,095,000 and \$1,314,000 from four and five major donors during the years ended December 31, 2024 and 2023, respectively. Included in pledges receivable at December 31, 2024 and 2023, was approximately \$969,000 and \$1,160,000, respectively, due from these companies, their employees and directly-related enterprises. A significant reduction in the level of this support, if it were to occur, might have a significant effect on the Organization's allocations to agencies. Estimated uncollectible pledges from these contributors for the 2024 and 2023 campaigns included consideration of projected work force reductions. This estimate is subject to change in the near term based on future events, and the change may be material.

NOTE 12 - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially expose the Organization to concentrations of credit risk consist primarily of cash and pledges receivable. Credit risk is generally diversified due to the large number of entities comprising the pledge base, although the geographic concentration in the Aiken, South Carolina area and support from major contributors (see Note 11) results in the Organization being susceptible to economic conditions in the region.

The Organization maintains cash balances at several financial institutions located in Aiken, South Carolina. At December 31, 2024 and 2023, the Organization's uninsured cash balances total \$522,699 and \$706,149, respectively. These uninsured balances represent the bank balance, at December 31, 2024 and 2023, of the repurchase agreement, and are not insured by the Federal Deposit Insurance Corporation. Shares of a pool of U.S. government agency securities are pledged as collateral for the repurchase agreement of \$522,699 at December 31, 2024 and \$706,149 at December 31, 2023. The market value of the collateral exceeded the repurchase account balance at December 31, 2024 and 2023.

NOTE 13 - RELATED PARTY TRANSACTIONS

The Organization currently maintains accounts at the financial institutions that employ five of their board members. The Organization has held these accounts for many years prior to these members joining their board.

UNITED WAY OF AIKEN COUNTY, INC.  
NOTES TO FINANCIAL STATEMENTS

NOTE 14 - OPERATING LEASE

The Organization is obligated under one operating lease. Included in right of use assets on the statement of financial position at December 31, 2024 and 2023 is one copier. The lease term is five years. The lease includes options to renew, with renewal terms that extend the lease term for one year. The exercise of lease renewal options is at the Organization's discretion. The Organization evaluates renewal options at lease inception and on an ongoing basis and includes renewal options that it is reasonably certain to exercise in its expected lease terms when classifying leases and measuring lease liabilities. The lease agreement does not require material variable lease payments, residual value guarantees or restrictive covenants.

Operating lease expense for the year ending December 31, 2024 and 2023 was \$1,980 and \$1,589, respectively, and cash paid to reduce lease liabilities during 2024 and 2023 was \$1,980 and \$1,589, respectively. Because the Organization generally does not have access to the rate implicit in the lease, Management utilizes a risk-free rate. The discount rate associated with the operating lease is 4.02%.

Future payments due under operating leases are as follows as of June 30:

|                             |                        |
|-----------------------------|------------------------|
| 2025                        | \$ 1,980               |
| 2026                        | 1,980                  |
| 2027                        | 1,980                  |
| 2028                        | 1,980                  |
| Total                       | <u>7,920</u>           |
| Less effects of discounting | <u>(615)</u>           |
| Lease liability recognized  | <u><u>\$ 7,305</u></u> |

SUPPLEMENTARY SCHEDULE  
(See Independent Auditor's Report)

UNITED WAY OF AIKEN COUNTY, INC.  
SCHEDULE OF BUDGETED ALLOCATIONS DUE IN 2025 AND 2024  
DECEMBER 31, 2024 AND 2023

|  | 2025             | 2024             |
|--|------------------|------------------|
| ACTS   | \$ 44,046        | \$ 42,360        |
| Aiken Area Council on Aging                                      | 134,000          | 109,350          |
| Aiken Boxing/Youth Development                                   | 20,000           | 15,309           |
| Aiken Center (Alcohol and Drug Abuse)                            | 30,000           | 26,602           |
| Aiken County Help Line   | 72,171           | 72,171           |
| American Red Cross - Aiken County Chapter                        | 52,488           | 58,320           |
| Boy Scouts of America, Georgia-Carolina Council                  | 28,000           | 26,244           |
| Brothers & Sisters of Aiken County                               | 21,870           | 21,870           |
| CAC of Aiken County  | 29,160           | 29,160           |
| CanHope Foundation   | 16,200           | 16,200           |
| Children's Place, Inc.   | 155,000          | 153,819          |
| Community Medical Clinic   | 98,315           | 91,125           |
| Community Ministry of North Augusta                              | 40,000           | 25,515           |
| Cumbee Center to Assist Abused Persons                           | 87,480           | 87,480           |
| Girl Scouts of South Carolina - Mountains to Midlands            | 25,275           | 25,515           |
| Golden Harvest Food Bank   | 40,000           | 43,740           |
| Helping Hands, Inc.  | 170,222          | 171,825          |
| Lower Savannah Council of Governments Medical Assistance Program | 31,030           | 31,347           |
| Mental Health Association of Aiken County                        | 86,022           | 86,022           |
| Project Vision Initiative  | 70,500           | 65,610           |
| Salvation Army   | 86,752           | 86,751           |
| The Family Y   | 26,090           | 16,767           |
| The RECing Crew  | 22,016           | 21,870           |
| Tri-Development Center   | 210,000          | 187,048          |
| United Way of Aiken County Allocation                            | 400,000          | 400,000          |
| <br>Total budgeted allocations                                   | <br>\$ 1,996,637 | <br>\$ 1,912,020 |

SEE INDEPENDENT AUDITOR'S REPORT